## UNITED STATES COPYRIGHT ROYALTY JUDGES The Library of Congress

In the Matter of	) Docket No. 16-CRB-0003-PR (2018- ) 2022)
DETERMINATION OF RATES AND	)
TERMS FOR MAKING AND	)
DISTRIBUTING PHONORECORDS	)
(PHONORECORDS III)	)
	)

## $\frac{\text{INDEX OF SPOTIFY USA INC.'S}}{\text{\underline{EXHIBITS}}}$

Exhibit No.	Witness	Description
Spotify Ex. 1	Barry McCarthy	International Federation of the Phonographic Industry, Global Music Report: Music Consumption Exploding Worldwide, 2016
Spotify Ex. 2	Barry McCarthy	Facebook, Inc. Annual Report, Form 10-K, at 41, April 27, 2016, available at https://s21.q4cdn.com/399680738/files/doc_financials/annual_reports/2015-Annual-Report.pdf
Spotify Ex. 3	Barry McCarthy	Alphabet Inc. Annual Report, Form 10-K, February 11, 2016, available at https://abc.xyz/investor/pdf/20151231_alphabet_10K.pdf
Spotify Ex. 4	Barry McCarthy	Netflix, Inc. Annual Report, Form 10-K, January 28, 2016, available at http://files.shareholder.com/downloads/NFLX/3134691943x0xS 1065280-16-47/1065280/filing.pdf.
Spotify Ex. 5	Barry McCarthy	Pandora Media, Inc. Annual Report, Form 10-K, February 18, 2016, available at http://investor.pandora.com/Cache/33003946.pdf
Spotify Ex. 6	Barry McCarthy	Amazon's Music-Streaming Service Completes on Price and Robotic Assistance, published on October 12, 2016, available at http://www.wsj.com/articles/new-amazon-music-streaming-service-costs-echo-speaker-owners-4-a-month-1476255600
Spotify Ex. 7	Will Page	Daniel Ek Interview (video), available at http://www.hypebot.com/hypebot/2011/07/spotifys-daniel-ek-if-we-create-the-right-product-better-than-piracy-people-will-come-video.html
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Spotify Ex. 9	Will Page	Spotify Reminded of uTorrent Past After Branding Grooveshark 'Pirates', November 12, 2014, available at

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Spotify Ex. 11	Will Page	Sweden: A Market Transformed, available at http://ifpi.org/sweden.php
Spotify Ex. 12	Will Page	Music Sweden File Sharing and Download 2011 Q2 Original, available at https://www.scribd.com/doc/66658516/Musiksverige-Svenskarnas-Internet-Van-Or-Q2-20111
Spotify Ex. 13	Will Page	Music Sweden File Sharing and Download 2011 Q2, Certified Translation
Spotify Ex. 14	Will Page	Music Piracy Continues to Decline Thanks to Spotify, September 28, 2011, available at https://torrentfreak.com/music-piracy-continues-to-decline-thanks-to-spotify-110928/
Spotify Ex. 15	Will Page	Legal Streaming Services Put A Halt to Internet Piracy, April 25, 2013, available at http://politiken.dk/kultur/medier/ECE1953539/lovlige-streamingtjenester-stopper-piratkopiering
Spotify Ex. 16	Will Page	Legal Streaming Services Put A Halt to Internet Piracy, April 25, 2013, Certified Translation
Spotify Ex. 17	Will Page	Arild Faeraas, <i>Internet Piracy Plummeting in Norway</i> , July 15, 2013, available at http://www.aftenposten.no/kultur/Piratkopieringen-i-Norge-stuper-114335b.html#.UeU2Co0Q4lo
Spotify Ex. 18	Will Page	Arild Faeraas, <i>Internet Piracy Plummeting in Norway</i> , July 15, 2013, Certified Translation
Spotify Ex. 19	Will Page	Spotify USA Inc.'s Premium Upsell 2.0 (RESTRICTED)
Spotify Ex. 20	Will Page	Spotify USA Inc.'s CREAM Conversion Roadmap (RESTRICTED)
Spotify Ex. 21	Will Page	Will Page, <i>Adventures in the Netherlands</i> , available at https://spotify.box.com/shared/static/nbktls3leeb0rcyh41sr.pdf
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Spotify Ex. 23	Will Page	Adventures in the Netherlands: New Spotify Study Sees Encouraging Downwards Trend in Music Piracy in the Netherlands, July 17, 2013, available at https://press.spotify.com/us/2013/07/17/adventures-in-netherlands
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Spotify Ex. 26	Will Page	140910  Global Internet Phenomena Report, Sandvine, Published November 8, 2013, available at https://www.sandvine.com/downloads/general/global-internet- phenomena/2013/2h-2013-global-internet-phenomena-report.pdf
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Spotify Ex. 33	Will Page	Ed Christman, <i>Streaming Helps Drive</i> 8.1% <i>Growth in Revenue for U.S. Recording Industry</i> , September 20, 2016, available at http://www.billboard.com/articles/business/7517904/streaming-8-percent-growth-recording-revenue-riaa-2016-half-year
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Spotify Ex. 45	Will Page	Mark Mulligan, State of the YouTube Music Economy, MIDiA, July 2016 (RESTRICTED)
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