Before the Copyright Royalty Board United States Copyright Office Washington, D.C. 20540

In the Matter of	
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Distribution of DART Sound Recordings Fund Featured Recording Artists and Copyright Owners Subfunds Royalties for 2010 Docket No. 2011-6 CRB DD 2010

RESPONSE TO WRITE 4 U (PUBLISHING)/TREASA FENNIE'S COMMENTS REGARDING DISTRIBUTION OF THE 2010 SOUND RECORDINGS FUND

The Alliance of Artists and Recording Companies ("AARC"), on behalf of itself and claimants listed in exhibit A, *see* Settling Claimants, Ex. A, (collectively "Settling Claimants"), addresses certain incorrect assertions made by Write 4 U (Publishing)/Treasa Fennie ("Fennie") in her comments regarding the distribution of the 2010 Sound Recordings Fund.

Fennie's incoherent comments provide no support for her absurd claim for 50% of the 2010 Sound Recordings Fund royalties¹; nor do they include a "reasonable objection" to the Settling Claimants' request for partial distribution. Therefore, Fennie should not be permitted to further delay the distribution of the 2010 Sound Recordings Fund royalties to the Settling Claimants, who represent the majority of the claimants entitled to them.

In her comments, Fennie claims to represent the nonsettling claimants in this proceeding. *See* Write 4 U Comments, (Sept. 19, 2011); Write 4 U Comments (Sept. 23, 2011). However, pursuant to the regulations of the Copyright Royalty Board, she is unable to represent any claim other than her own, because "individual parties in proceedings before the Judges may represent

¹ Settling Claimants are astounded by the fact that Fennie has repeatedly characterized their SoundScan substantiated claim for 98% of the 2010 Sound Recordings Fund as "inflated" and an "overpayment." However, she requests 50% of the 2010 Sound Recordings Fund without providing any supporting evidence.

themselves or be represented by an attorney. All other parties must be represented by an attorney." *See* 350 C.F.R. § 350.2 (2008). Fennie is not an attorney and therefore can only represent herself in this proceeding. Moreover, she provides no evidence that any of the nonsettling claimants have authorized her to represent them.

As Settling Claimants detailed in their prior filings in this proceeding, the well-established credible SoundScan data² reports only 13 record sales for featured recording artist Write 4U/Fennie and 13 record sales for copyright owner Write 4U/Fennie. *See* Notice and Request, (Aug. 23, 2011); Response to Comments Ex. B ¶¶ 3-6 (Oct. 14, 2011) (the document titled "Seltzer Decl."). Therefore, Fennie is entitled to less than one fourth of a cent of the 2010 Featured Recording Artists Subfund royalties and less than a cent of the 2010 Copyright Owners Subfund royalties.

Fennie now asserts that she is the featured recording artist and copyright owner for songs entitled "ANCESTORS" and "Young Heart, Sandy rivera[sic] aka king[sic] Of[sic] Tomorrow," and a featured recording artist on "Heal my Heart." *See* Write 4 U Comments, (Sept. 19, 2011); Write 4 U Comments (Sept. 23, 2011). According to SoundScan data, Fennie is not the featured recording artist on nor copyright owner of these titles. Notably, she does not provide any evidence to support her claim to these titles. *See* Write 4 U Comments, (Sept. 19, 2011); Write 4 U Comments (Sept. 23, 2011). Even if we assume, for the sake of argument, that she is entitled to credit for the record sales of these titles, according to SoundScan data, her record sales would

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² Order, In the Matter of Distribution of 2009 Digital Audio Recording Royalty Funds, Docket No. 2010-5 CRB DD 2009 (November 2, 2010); Order, In the Matter of Distribution of 2008 Digital Audio Recording Royalty Funds, Docket No. 2009-3 CRB DD 2008 (August 19, 2009); Order, In the Matter of Distribution of 2007 Digital Audio Recording Royalty Funds, Docket No. 2008-3 CRB DD 2007 (October 14, 2008); Order, In the Matter of Distribution of 2006 Digital Audio Recording Royalty Funds, Docket No. 2008-2 CRB DD 2006 (July 23, 2008); Order, In the Matter of Distribution of 2005 Digital Audio Recording Royalty Funds, Docket No. 2006-4 CRB DD 2005 (November 16, 2006); Order, In the Matter of Distribution of the 2002, 2003 and 2004 Digital Audio Recording Funds, Docket No. 2006-5 CRB DD 2002-2004 (Oct. 2, 2006); Order, In the Matter of Distribution of the 1995, 1996, 1997 and 1998 Digital Audio Recording Technology Royalties, 66 Fed. Reg. 9360, 9362 (Copyright Office Feb. 7, 2001).

increase from 13 record sales as a featured recording artist and 13 record sales as a copyright owner to 45 record sales for each category. ³ See Ex. B ¶¶ 3-6 (Oct. 14, 2011) (the document titled "Seltzer Decl."). Therefore, if Fennie was in fact entitled to credit for the record sales of these additional titles, which she is not, her share of the 2010 Featured Recording Artists Subfund royalties would increase from less than one fourth of a cent to one cent and her share of the 2010 Copyright Owners Subfund royalties would increase from less than one cent to one cent.

Fennie, however, baldly asserts that "2k[sic] units" of "Heal My Heart" were released in 2010 but, as has been her custom, she does not provide even a scintilla of evidence to support her allegations. *See* Write 4 U Comments (Sept. 23, 2011). Nonetheless, even assuming arguendo that Fennie was entitled to credit for the alleged 2,000 record sales of "Heal My Heart" and the other titles she claims, then she would be entitled to credit for 2,045 record sales in 2010 as a featured recording artist and 2,045 record sales as a copyright owner. These 2,045 record sales would entitle her to a sum total of 29 cents in the 2010 Featured Recording Artists Subfund royalties and 43 cents in the 2010 Copyright Owners Subfund royalties — a total of less than \$1.00. If her assertion were true it would increase the 2010 Featured Recording Artists Subfund universe to 1,093,041,534⁴ record sales and the 2010 Copyright Owners Subfund universe to 1,125,923,911⁵ record sales. Fennie's 2,045 record sales would therefore amount to merely .0000018709% of the total universe of 2010 Featured Recording Artists Subfund royalties and

³ Fennie makes baseless allegations that Kings of Tomorrow took her featured recording artist credit for "Young Heart." Write 4 U Comments (Sept. 23, 2011). While SoundScan reports Sandy Rivera/Kings of Tomorrow as the featured recording artist for this title, for the sake of this hypothetical, Settling Claimants have credited Fennie with "Young Hearts" record sales.

⁴ This is the number of record sales for featured recording artists verified by SoundScan and Professor Richard Seltzer (1,093,039,534, which already includes 13 record sales for Fennie and 32 record sales by Kings of Tomorrow to which Fennie claims to be entitled but which SoundScan reports as belonging to Kings of Tomorrow, an existing AARC member) plus the 2,000 record sales of "Heal My Heart," which do not show up in SoundScan.
⁵ This is the number of record sales for copyright owners verified by SoundScan and Professor Richard Seltzer (1,125,921,911, which already includes 13 record sales for Fennie and 32 record sales by Kings of Tomorrow to which Fennie claims to be entitled but which SoundScan reports as belonging to Kings of Tomorrow, an existing AARC member) plus the 2,000 record sales of "Heal My Heart," which do not show up in SoundScan.

.0000018163% of the total universe of 2010 Copyright Owners Subfund royalties. *See* Ex. B ¶¶ 3-6 (Oct. 14, 2011) (the document titled "Seltzer Decl."). Even if we credit Fennie with the record sales of all these additional titles she claims, but for which she provides no proof, she would still not be entitled to anywhere near 50% of the 2010 Sound Recordings Fund. The truth is that, even if she could substantiate that she is entitled to credit for all the titles she alleges to own and be featured on, she could expect a judgment of far less than \$1.00, not 50% of the 2010 Sound Recordings Fund. Clearly, the 2% of the 2010 Sound Recordings Fund that will remain, once the 98% partial distribution that the Settling Claimants have requested is made, represents more than enough funds to cover any plausible claim that Fennie could make during a hearing. Therefore, nowhere in the two documents that she filed as "comments" does she include a "reasonable objection" to the partial distribution that the Settling Claimants have requested.

Accordingly, the Settling Claimants respectfully request distribution of 98% of the 2010 Sound Recordings Fund because Fennie provided no "reasonable objection" for further delaying distribution of these royalties to the claimants who are entitled to them.

Respectfully submitted, On Behalf of the Settling Claimants

Linda R. Bocchi, Esq.

DC BAR # 338012

VA BAR # 77599

Executive Director

Alliance of Artists and Recording Companies

Tim de R. Bocchi

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Alexandria, VA 22314

(703) 535-8101 (phone)

(703) 535-8105 (facsimile)

October 14, 2011

EXHIBIT A

2010 SETTLING CLAIMANTS October 14, 2011

Featured Recording Artists

Ernst Andre**

James Cannings

Claimants represented by Jeffrey E. Jacobson, Esq.:

J RAD Music

Daniel Greenwald

Kosmic Daydream

Kim Angelis

Bill Gravel

John Kaizan Neptune

The Process

Aaron Shragge**

Beatrice Thomas

Vaneese Thomas

Claimants represented by Lawrence E. Feldman:

4:00 PM

AD LIBS

ANDREWS*LEE & THE HEARTS

BAKER*LAVERN

BAKER*RON

BALLARD*HANK

BARBARIANS

BELL*TONY

BELLAMY BROTHERS

BELMONTS

BENNO*MARC

BLACKFOOT

BOBBETTES

BRASS CONSTRUCTION

BRODIE*HUGH

BROWN*ALEX

BROWN*MAXINE

BROWN*SHARON

CAPITOLS

CARLEBACH*SHLOMO

CATHY JEAN & ROOMATES

CHAD & JEREMY

CHAKA DEMUS

CHAKA DEMUS & PLIERS

CHANTELS

CHIFFONS

CLANTON*JIMMY

CLASSICS IV

COLD CRUSH BROTHERS

COLLINS*LYN

COOKIES

CRASH CREW

CREED*LINDA

CRUDUP BROTHERS

DALE & GRACE

DAYVINA

DEE*LENNY

DEL-VIKINGS

DICK & DEEDEE

DIMUCCI*DION

DION

DION & BELMONTS

DREAM STREET

DRY KILL LOGIC

DUBS

ELEGANTS

E-TYPE

FAUST*WAYNE

FEARING*CHARLES

FLIPMODE SQUAD

FUNKY FOUR PLUS ONE

GARDNER*TAANA

GEORGE*BARBARA

GO

GRANDMASTER FLASH & FURIOS FIVE AKA FURIOUS FIVE

GRAVEDIGGAZ

GROOVE THEORY

GUILBEAU*GIB

HAGGARD*MERLE

HAMILTON*ROY

HARPTONES

HARRIS*NORMAN

HARRIS*THURSTON

HARRISON*WILBERT

HEARTBEATS

HOLMES*RICHARD "GROOVE"

HORNE*LENA

HORSTMAN*CINDY

JACKSON CHUCK

JIVE FIVE

KENNER*CHRIS

KERSEY*RON

LARRIEUX*AMEL

LEADERS OF THE NEW SCHOOL

LEWIS*JERRY LEE

LITTLE EVA

LYMON*FRANKIE

LYMON*FRANKIE & TEENAGERS

MEL*MELLE AKA GRANDMASTER MELLE MEL

MOONGLOWS

NEALE*BILL

NUTMEGS

OMAR & THE HOWLERS

ORIOLES

ORLONS

PARRISH*DEAN

PASSIONS

PENGUINS

PITTMAN*WAYNE AKA O'KAYSIONS

PRETTY BOY FLOYD

QUIET ELEGANCE

RAE*FONDA

ROSIE & ORIGINALS

RUNAWAYS

RUSH*TOM

SAM THE SHAM & THE PHAROAHS

SANDS*TOMMY

SEVAG*OYSTEIN

SEXUAL HARRASSMENT

SHEP & THE LIMELITES

SHIRELLES

SILHOUETTES

SMITH*PRESTON

SMITH*VERDELLE

SOUL SONIC FORCE

STANDELLS

TEMPOS

TERRY*JOHNNY

VANILLA ICE

VINCELLI*JOSEPH

VINCENT*GENE & BLUE CAPS

WALLS*HARRY VANN

WESLEY*FRED

WHITNEY*MARVA

WILLIAMS*CAROL

WILLIAMS*OTIS & CHARMS

WILLOWS

WORL-A-GIRL

YARBROUGH*GLENN

AKENS*JEWEL

AYERS*ROY

BAD BRAINS

BELL*ARCHIE

BERRY*RICHARD

BLACK UHURU

BLOSSOMS

BOB B. SOXX & BLUE JEANS

BROWN*RUTH

BUSTA RHYMES

BYRD*BOBBY

CAKE

CASCADES

CHAMBERS BROTHERS

CHANGE

COASTERS

CORBIN-HANNER BAND

CRESPO*RICKY

CRESTS

CRUDUP*ARTHUR "BIG BOY"

CRYSTALS

DANNY & THE JUNIORS

DELLS, THE

DIAMONDS

DIXIE CUPS

DOUGLAS*CAROL

FABULOUS THUNDERBIRDS

FLAMINGOS

FLYING BURRITO BROTHERS

GILLESPIE*DIZZY

HAPPENINGS

HELM*LEVON

INXS

JAY & THE AMERICANS

JAYNETTES

JB'S

JUNGLE BROTHERS

KLEINOW*PETER

KNACK

LEWIS*BARBARA

LITTLE ANTHONY & THE IMPERIALS

LITTLE TEXAS

LOBO

LOVE*DARLENE

MANGIONE*CHUCK

MANHATTANS

MANN*BARRY

MANN*HERBIE

MARCELS

MARLEY*RITA

MARTINO*AL

MARVELETTES

MCPHATTER*CLYDE

MELVIN*HAROLD & BLUE NOTES

MFSB

MONOTONES

NEWTON*JUICE

NICK CAVE & BAD SEEDS

PARIS SISTERS

PATRA

PAUL*BILLY

PEACHES & HERB

PENN*DAWN

PITNEY*GENE

PLATTERS

RANDY & THE RAINBOWS

REEVES*MARTHA & VANDELLAS

RONETTES

ROSE*MICHAEL

SCOTT*FREDDIE

SEALS*DAN

SHA NA NA

SHANGRI-LAS

SIMONE*NINA

SMITH*FRANKIE

SOUL SURVIVORS

TAMS

TESH*JOHN

TRAMMPS

TROY*DORIS

WEIDER*JIM

WELK*LAWRENCE

WHEELER*CHERYL

YAKI-DA

^{**}These claimants have signed on with AARC. Therefore, AARC will represent them in all current and future AHRA Sound Recording Fund proceedings.

All other claimants have settled with AARC only with regard to the 2010 proceeding.

Copyright Owners

Reginald C. Woodward, Jr.**

Ernst Andre**

James Cannings

Claimants Represented by Dayna D. Staggs:

Dayna D. Staggs**

Songwriters Guild of America

National Music Publishers Association

Dayna Staggs Music Publishing**

Dayna Paryss Entertainment, LLC

Doin Peeps Music Publishing, LLC

Claimants Represented by Jeffrey E. Jacobson, Esq.:

ROIR

Norton Records, Inc.

J Rad Music

Daniel Greenwald

Kosmic Daydream

Reachout International Records, Inc.

Skysong Record

COK

Bill Gravel

John Kaizan Neptune

VP Record Distributers, Inc.

Claimants Represented by Lawrence E. Feldman:

ANDREWS*LEE & THE HEARTS

BAKER*RON

BARBARIANS

BELL*TONY

BLOSSOMS

BRODIE*HUGH

BROWN*ALEX

CATHY JEAN & ROOMATES

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WHITNEY*MARVA

YAKI-DA

4:00 PM

AD LIBS

AKENS*JEWEL

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BAD BRAINS

BAKER*LAVERN

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DANNY & THE JUNIORS

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DEL-VIKINGS

DELLS, THE

DIAMONDS

DIMUCCI*DION

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DOUGLAS*CAROL

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All other claimants have settled with AARC only with regard to the 2010 proceeding.

^{**}These claimants have signed on with AARC. Therefore, AARC will represent them in all current and future AHRA Sound Recording Fund proceedings.

EXHIBIT B

DECLARATION OF RICHARD SELTZER

- I, Richard Seltzer, declare under penalty of perjury as follows:
- 1. My name is Richard Seltzer, and I am a Political Science professor at Howard University, where I currently teach graduate courses in statistics and research methods. For the past thirty-one years, I have also designed and conducted various surveys. Additionally, I have authored numerous publications, which are listed in the attached curriculum vitae. On account of my experience in the field, I have previously been qualified as an expert in statistics and survey research in several federal and state courts. In addition to my teaching responsibilities, I have acted as a consultant to a variety of organizations in creating and maintaining complex databases. For the last fourteen years, I have worked with the Alliance of Artists and Recording Companies ("AARC") as a royalty distribution system and sales data consultant. It is through this professional relationship that I have become familiar with Nielsen SoundScan's sales data, the data my following testimony is based upon.
- 2. I confirm that AARC's Royalty Distribution System uses SoundScan data to determine the annual allocation of the DART Sound Recordings Fund royalties among claimants before the Copyright Royalty Board.
- 3. I have reviewed the 2010 SoundScan record sales data in the AARC Royalty Distribution System and found 32 record sales for title "Young Heart" by Sandy Rivera aka Kings of Tomorrow aka KOT("KOT") as a featured recording artist, 13 record sales for "Heal My Heart" by Write 4 U (Publishing)/Treasa Fennie("Fennie"), and 0 record sales for "Ancestors" by Fennie.
- 4. I have reviewed the 2010 SoundScan record sales data in the AARC Royalty Distribution System and found 32 record sales for title "Young Heart" by KOT as a copyright owner, 13 record sales for "Heal My Heart" by Fennie, and 0 record sales for "Ancestors" by Fennie.
- 5. The 2010 universe of record sales for claimants to the 2010 Featured Recording Artists Subfund, the 13 total record sales for Fennie and 32 record sales for KOT is 1,093,039,534 record sales.
- 6. The 2010 universe of record sales for claimants to the 2010 Copyright Owners Subfund, 13 total record sales for Fennie and 32 record sales for KOT is 1,125,921,911 record sales.

¹ "Nielsen provides charts and insights for both music broadcast and sales. We capture in excess of 100 million song performances on more than 2,000 radio, satellite radio, network radio, and music video channels across Canada, Mexico, Puerto Rico and the United States. Nielsen's tracking of music sales data is used by all major and most independent record companies as well as distribution companies, artist managers, booking agents, concert promoters, performing rights organizations, government agencies, venue owners, traditional retailers, online retailers, and digital delivery companies. Nielsen's data on airplay and sales is featured weekly in *Billboard* magazine and is widely cited by numerous publications and broadcasters as the standard for music industry measurement." See: http://www.nielsen.com/us/en/industries/media-entertainment/music.html

I declare under penalty of perjury that the foregoing is true and correct.

OGAN

MICHAEL LOGAN STERN
Notary Public
Commonwealth of Virginia
Reg. #368277
My Commission Exps. July 31, 2013

City of Alexandra

Commonwealth of Vinginia
Certified this 14th day of 18, 20 11

Notary Public
My commission expires: 7/31/17

CURRICULUM VITAE

RICHARD A. SELTZER

Department of Political Science Howard University Washington, D.C. 20059

Telephone:

(202) 806-6857

EMail:

rseltzer@howard.edu

Web:

http://rickseltz.googlepages.com (source for many of my publications)

Rank: Professor

II. EDUCATION

Undergraduate: University of Denver

Ph.D.:

Graduate School of International Studies

University of Denver, August, 1978

III. ACADEMIC FIELDS OF INTEREST

a. Methodology: including public opinion surveys, statistical analysis, and the philosophy of science.

b. Legal Studies: including juror decision making processes and jury composition.

IV. LIST OF PUBLICATIONS

Seltzer, R. and N. Johnson, *Experiencing Racism: Exploring Discrimination through the Eyes of College Students*, Lanham: Lexington Books, 2009,

Seltzer, R., S. Franklin and J. Davis (2007). Symbolic Linkages and the Congressional Black Caucus. In J. Davis (Ed.) *Perspectives in Black Politics and Black Leadership* (pp. 143-160). Lanham, University Press of America.

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Smith, Robert C. and R. Seltzer (1992). *Race, Class, and Culture: A Study in Afro-American Mass Opinion*. Albany: State University of New York Press. In 1995 the book was the recipient of the Outstanding Book award of the National Conference of Black Political Scientists.

Seltzer, R., Betsy Biben and Richard Seligman (1992). Public Attitudes Toward Mandatory and Alternative Sentencing in the District of Columbia, A Paper of the Sentencing Project, Washington, D.C.

Seltzer, R. (1992). The Social Location of Those Holding Anti-Homosexual Attitudes. *Sex Roles* 26:9-10, 391-398.

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